



XIOSS Storage Practices

- Storage Virtualization and Consolidation
- Backup and Recovery
- Replication and DR
- Storage Tuning and Management
- Data Migration
- Data Archive
- Cloud Storage Integration
- Mainframe Storage Integration
- Support Contract Consolidation and Management



The XIOSS Difference

XIOSS People

XIOSS has built a team of leading data storage experts from around the country. Our engineers have a wide breadth of knowledge, vast hands-on experience, and certifications on the storage technologies we support. At XIOSS we have longstanding working relationships with some of the largest Fortune 500 companies. We can design, implement, and support data center storage solutions for the most challenging enterprise environments. Simply put, we know what works.

XIOSS Processes

XIOSS approaches every engagement from a customer-centric perspective. In this way we deliver solutions that are not only best-of-breed but that also meet the unique challenges of each customer's environment. We work closely with customers to manage projects end-to-end, execute change control, and provide complete documentation to assure seamless hand-off. In fact, our customers typically consider the XIOSS team to be a valuable, focused, cost effective extension of their own IT staff.

XIOSS Technology

XIOSS maintains close working relationships with the leading technology providers in the industry. We seek out the true innovators among data storage, storage networking, and backup/recovery technology companies. This enables us to tailor optimal solutions for each customer that deliver lasting value.

XIOSS also has built a fully customizable suite of storage diagnostic and management tools that give you a comprehensive view of the performance and health of your storage environment. These tools can be scaled to support the largest and most challenging enterprise environments.

We are also able to provide everything you need to manage your data storage needs quickly and efficiently including high performance cables, tape media, and other storage commodities.



Partners

The XIOSS leadership team has leveraged over 20 years of storage industry experience to build a portfolio of the leading storage manufacturers. By complementing current industry leaders with some of the newest market innovators, we help our customers navigate multiple technology options to custom build an optimal solution. And with our focus specifically on data storage, we are able to deliver these solutions at very competitive overall costs.



Competencies

XIOSS has built solution and professional services competencies around a number of key storage technology areas. These include:

- **Storage Management** – Using off the shelf management software or our own fully customizable X-CES™ (XIOSS – Correlation Engine Software) storage management dashboard, we can help you diagnose, monitor, and manage your environment more comprehensively and effectively.
- **Storage Consolidation** – We build tiered storage environments that seamlessly integrate into today's virtual and cloud extended IT environments.
- **Data Migration** – We have extensive experience migrating data to new platforms while minimizing risk and downtime.
- **Data Replication and DR** – We help our customers meet strict RPOs and RTOs that are increasingly required in their disaster recovery environments. We also can integrate replicated data into virtualized recovery environments.
- **Mainframe Storage** – We have experience building cost effective storage solutions for mainframe systems.
- **Data Archiving** – We can help build systems that migrate exploding storage capacities to long-term, cost effective platforms with comprehensive data retention and management capabilities.
- **Support Contract Consolidation & Management** – We can help you get your arms around the management of your maintenance contracts while guaranteeing cost savings.